

## **AVIRE CHARITY TESTIMONIALS**



In the early part of this year, we received a phone call from Victoria, acting for Avire enquiring as to whether we might be interested in taking over some office premises local to us on a "meanwhile lease" basis to assist with our charity work. In the first instance we were thrilled to have been contacted and asked, and having considered the proposal we had a list of guestions. All our gueries were dealt with in a friendly, timely and

professional manner, emails were replied to and phone messages returned – not something to be taken for granted these days! A site visit was arranged, we met and looked in detail at the premises and any remedial work required was managed by Avire once we agreed we would like to go ahead with the agreement. Avire organised all necessary paperwork and even arranged for a "tweak" on the agreement for us which means we are able to better utilise the office to suit our charity's needs. The office is a real bonus for our small local charity and it provides an opportunity of us to grow in different ways. We have absolute confidence in Avire and at any time would feel comfortable and confident in asking for anything should there be a need to do so. We are definitely pleased to have made their "acquaintance".

Karen Capel, Trustee of Christopher's Smile

Avire manage the whole process from finding the premises, to negotiating with the landlord, to producing the legal documentation. They even liaise with the local authority, to help get the correct charitable relief forms sent out.



Avire have secured several great properties for Cancer Research UK which have enabled us to make the most of every donation and bring forward the day when all cancers will be cured.

Rhona Coulter - Cancer Research UK



The Pernicious Anaemia Society is an international patient support and advocacy group. Because it is an international charity we find it incredibly difficult to source sustainable funding and rely on our membership fee of £10 for life to provide us with any reliable source of

income. The office that we used to rent cost us £550 every month and it was always a struggle to find that money. The new office that is provided rent free takes the pressure off the society and allows us to concentrate more on what we do best – provide information, help and support to patients with PA and their families and friends.

Martyn Hooper - Chairman

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Providing support...your way

MacIntyre Coffee Shop @ The Point; We were looking for temporary premises whilst our Great Holm Coffee Shop is being redeveloped. Victoria from Avire contacted us regarding a property in Milton Keynes, we went and viewed and saw the potential straight away, we were lucky enough to be given the lease for a year and have recently moved in. We couldn't have wished for a better location right in the heart of Milton Keynes, it has been a very positive move for the people we support as they are still able to work in a shop

environment and maintain and learn new skills. It has also given the charity a prime location to promote the work we do in a positive way and hopefully opens the doors to potential new business, this will help us to maintain our old customer base and gain new in the forthcoming year. It has also enabled the people we support to maintain their independence as we are right on the main bus route and still very local. Avire were extremely supportive and helpful with what was needed to be done to secure the lease, so a BIG THANKYOU to Victoria and the team from Avire for giving us this opportunity it has been a very positive move for us.

Sadie Scott, MacIntyre Shops & Catering

As a small registered charity, we are always trying to find ways in which we can minimise our overheads, so that the funds we generate can be channelled into supporting children with life-limiting conditions. The offer from Avire of additional premises, at no cost to ourselves, is extremely helpful as it has enabled us to improve our office organisation and rationalise our stock and



materials in a totally secure environment. We really appreciate the professional service given by Avire, who managed every step of the process on our behalf and have been incredibly helpful in answering any queries and issues relating to our occupancy. We were thrilled when they were able to secure an extension to our lease and we hope our relationship will continue in the future.

Jane Gates - Sebastian's Action Trust



Avire have provided a smooth, speedy, friendly and professional service to this charity, enabling us to have the use of several warehouse units on a rent free basis. We fully intend to continue to use them when we have further temporary storage requirements.

Liz Jarmin, Sue Ryder

"Our charity is small but growing. In this current economic climate when donations and opportunities for grants are decreasing to small charities, capacity building is challenging. When Avire contacted us with the possible opportunity of a short-term lease on a retail unit, it was such a life-line to us financially. Avire negotiated with the landlord on our behalf and walked with us through the legal documentation.

Within seven weeks from first viewing the site we were set up and operational with our first charity store. I was amazed at how easy the whole process was and would highly recommend Avire services to other non-profit organisations. We believe they have an authentic passion to support charitable organisations, both large and small."

Wendy Bolton - Business Manager, Proton Foundation.

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It has been a pleasure to 'work' with Avire recently. Karin and her colleagues have been helpful and prompt in dealing with any questions we have raised. Customer service as it should be!

Sue Stevenson - Just Around the Corner



Supporting families, changing lives, building futures I was contacted by Avire asking if our charity was in need of some additional space on a rent and rates free basis. After looking at the property we agreed to take on the whole space and Avire arranged the leases and other documents to be sent to us. They negotiated with the Landlord on our behalf in respect to utility charges and we finally moved in a week ago. In the current economic climate where funding is so limited we were thrilled to be given this opportunity where we will be able to bring all our services together and bring able to channel more of our resources to the needs of our clients rather that spending these funds on rent and rates. Our dealings with Avire have been conducted in a professional manner at all times and all our queries and questions have been answered without delay.

Heather Hunter - Family Resource Centre UK

I'm thrilled to say that Avire, and Karin personally, has been instrumental in Rockets Sport and Educational Foundation being give it's first offices. From an initial call to me regarding potential sites I have found Avire's approach extremely encouraging and hassle free for the Foundation and me !!! This has been a huge step for us but Avire have been very clear at every stage, explaining the opportunities and process whilst answering any concerns we may have and always dealing direct with the landlord until a contract needing signing....brilliant.

I have nothing but admiration for what Avire are doing for charities such as ours in very difficult times and wish them all the best as they seek to advise, engage and support organisations similar to ourselves.

Gary - Rockets Sport and Educational Foundation



As Warehouse Manager of a charity in Reading dealing with donated furniture I have always been on the lookout for extra space. This even involved me getting 'on my bike', as I cycled round some of the industrial estates around town looking for an empty warehouse. We can not afford commercial rents so wanted to venture a deal whereby, on a short notice, say 2 to 4 weeks, we

could occupy a vacant property at no rent. The benefit to the owner being that we would pay the rates bill, which is 20% of the standard charge.

After some time, and a good deal of persuasion of both landlord and letting agents of the benefits of the arrangement, I eventually acquired a small unit for 6 months, which we still have. You can imagine how delighted I was when Avire knocked on our virtual door saying...' we've got some landlords who will let you have the property at no cost to you at all.' No more would I have to suffer the 'slings and arrows of outrageous fortune' that is the Reading traffic, trying to meet our expanding waistline demands for our furniture,

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Avire made the whole process both quick and simple - I think we were in within 3 weeks, and Karin and Victoria helped us through the process with charm and patience, (I think that's what they told me to say). The legal contract was signed by a solicitor for  $\pounds 10$ , and apart from sending some info to the council about who we were, and what we did, that was it.

Rhod - Christian Community Action

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